



News from RFS

RFS appoints Wilson Conti as Regional Sales and General Manager – Latin America



São Paulo, Brazil, January 23, 2017 – Radio Frequency Systems (RFS), a global designer and manufacturer of cable, antenna and tower systems providing total-package solutions for wireless and broadcast infrastructure, has appointed Wilson Conti as the new leader for its Latin America operations. In his new role as Regional Sales and General Manager for RFS throughout the LATAM region, Conti brings a wealth of experience from the Telecom and IT industries.

Conti has over 27 years of experience in the Telecom and IT industries and is well-aligned to guide RFS Latin America with a continuous focus on customer service and excellence. In his progressive career he has held leadership positions in Sales & Marketing, Business Development, Operations and Strategic Planning at prominent companies including IBM, Nortel Networks, Iron Mountain, Radwin and most recently Kathrein.

His IT career commenced at IBM, where he spent 8 years in various Sales & Marketing positions. Later, as part of Nortel Networks, he held executive positions in the areas of Business Planning, Operations and Sales. In 2005, he joined Iron Mountain as Sales & Marketing Vice President, and played a vital role in deploying the company's strategy goals in Latin America. Three years later, Conti took on the challenge of launching Radwin's (a wireless and broadband solutions company) operations in the Mercosul region. His latest experience was at Kathrein, acting as CEO for its South American division.

At RFS, Conti will step into a leadership role in Latin America, heading up operations and reporting directly to Herbert Merz, RFS' new President and CEO.

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About RFS

Radio Frequency Systems (RFS) is a global designer and manufacturer of cable, antenna and tower systems, plus active and passive RF conditioning modules, providing total-package solutions for outdoor and indoor wireless infrastructure.



RFS serves OEMs, distributors, system integrators, operators and installers in the broadcast, wireless communications, land-mobile and microwave market sectors. As an ISO compliant organization with manufacturing and customer service facilities that span the globe, RFS offers cutting-edge engineering capabilities, superior field support and innovative product design. RFS is a leader in wireless infrastructure.

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RFS Press Contact

Paula Silva
Marketing and Communications Specialist
E-mail: paula.silva@rfsworld.com
Phone: +55 11 4785-6069
Mobile: +55 11 98299-0345